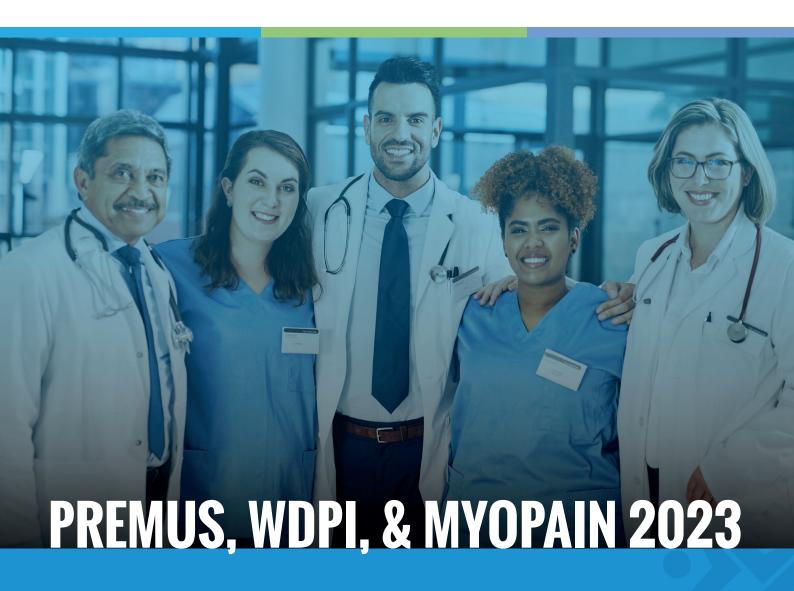


# EXPLORE SPONSORSHIP OPPORTUNITIES



### **PREMUS**

11th International Conference on Prevention of Work-Related Musculoskeletal Disorders

### WDPI

6th International Conference on Work, Disability, Prevention & Integration

### **MYOPAIN**

11th International Conference on Myofascial Pain Syndrome & Fibromyalgia Syndrome



#### WELCOME MESSAGE FROM ORGANIZING CHAIRPERSON.

I take great pleasure to invite you on board to **PREMUS, WDPI, & MYOPAIN 2023** International Conference on Prevention of work-related musculoskeletal disorders; Work Disability Prevention and Integration; and Myofascial Pain Syndrome and Fibromyalgia Syndrome to be held in **Bengaluru, India from September 20-26, 2023.** 

The theme of PREMUS, WDPI, & MYOPAIN 2023 is "Prevention of Musculoskeletal Disorders in the New Ways of Working" and the conference is targeted towards scientists, physicians, physiotherapists, kinesiologists, clinical psychologists, and occupational therapists; other than academics and students from the field of human resources, industrial engineering, occupational health, occupational safety, disability prevention, health policy, epidemiology, economics, medicine, ergonomics, and public health. We are expecting more than 500 participants at this conference.

Bengaluru, "The Silicon Valley and Startup capital" of India, is known for its famed, pleasant climate throughout the year. One of the fastest-growing metropolises in Asia, it will be a perfect backdrop for this prestigious international conference. As a sponsor of PREMUS, WDPI, & MYOPAIN 2023: you will have the privilege of showcasing your company and its products to a large number of national and international delegates.



#### **Dr Deepak Sharan**

#### Chairperson

Scientific Committee on Musculoskeletal Disorders, International Commission on Occupational Health (www.icohweb.org)

#### President

International Myopain Society (www.myopain.org)

#### Organising Chairperson

The 11th International Scientific Conference on the Prevention of Work-Related Musculoskeletal Disorders (PREMUS), the 6th Work, Disability, Prevention and Integration (WDPI) Conference, and the 11th International Conference on Myofascial Pain Syndrome and Fibromyalgia Syndrome (MYOPAIN)



#### **AIM OF THE CONFERENCE**

#### **SOLUTIONS FROM ALL STAKEHOLDERS**

WRMSDs (Work-related Musculoskeletal Disorders) involving workers cost employers billions of dollars annually. PREMUS, WDPI, & MYOPAIN 2023; International Scientific conference will act as the perfect International platform to bring all stakeholders together to exchange knowledge, expertise, research, and evidence-based interventions to help people and organizations progress better. It will serve to explore and address gaps in knowledge about work-related MSDs for Scientists, Academicians, Students, Clinicians, Ergonomic Advocates, and Policy Makers under one roof. You are bound to gain several valuable insights that will be shared and discussed here.

# MAIN OBJECTIVES

- To promote and disseminate research into state-of-the-art interventions aimed at the prevention of musculoskeletal disorders at work
- To foster cross-disciplinary, trans-disciplinary and transliteration research into the etiology and prevention of work-related MSDs
- To provide an international platform for the exchange of knowledge and expertise in musculoskeletal research and practice related to occupational MSD prevention
- To provide a forum for exploring future research collaborations to address gaps in knowledge about work-related MSDs

# PROGRAMME SCHEDULE

#### **SEP 20**

Wednesday

**PRE-CONFERENCE WORKSHOPS** 

#### **SEP 21**

Thursday

PRE-CONFERENCE WORKSHOPS
Opening Ceremony and Welcome Reception

#### **SEP 22**

Friday

#### MAIN CONFERENCE

- 2 Keynote speech,
- 15 parallel oral sessions/symposia/workshops,
- 2 poster sessions

#### **SEP 23**

Saturday

#### **MAIN CONFERENCE**

- 2 Keynote speech,
- 15 parallel oral sessions/symposia/workshops,
- 2 poster sessions

#### **SEP 24**

Sunday

#### **MAIN CONFERENCE**

- 2 Keynote speech,
- 15 parallel oral sessions/symposia/workshops,
- 2 poster sessions
- Closing Ceremony

#### **SEP 25**

Monday

**POST-CONFERENCE WORKSHOPS** 

#### **SEP 26**

Tuesday

**POST-CONFERENCE WORKSHOPS** 

### **ORGANISER**



Recoup Health

## **CO-ORGANISERS**



Indian Myopain Society



Indian Ergonomics School



International Ergonomics School

## **SUPPORTING ORGANISATIONS**



Federation of Indian Chambers of Commerce & Industry



International Ergonomics
Association



International Myopain Society



International Commission on Occupational Health



Indian Society of Ergonomics



Indian Society of Lifestyle Medicine



Indian Association of Occupational Health



Indian Rheumatology Association



All India Occupational Therapist Association



Indian Association of Occupational Health **Karnataka** 



### **ABOUT PREMUS, WDPI, & MYOPAIN 2023**

The Intent to transform healthcare with all the groundbreaking innovations in the Prevention of MSDs and Disability Prevention and Integration has meant that the PREMUS, WDPI, & MYOPAIN 2023 Conference is your only forum for exploring future research collaborations with over 500 global experts. PREMUS & WDPI are international conferences of the Musculoskeletal Disorders (MSD) and Work Disability Prevention and Integration (WDPI) Scientific Committees of the International Commission of Occupational Health. MYOPAIN is the International Conference of the International Myopain Society.

# RECOUP'S CREDENTIALS AT A GLANCE

#### **Regenerative and Functional Medicine**

- Regenerative medicine: is focused on developing and applying new treatments to heal tissues and organs and restore function lost due to aging, disease, damage, or defects. Examples include prolotherapy, platelet rich plasma, stem cell therapy, mesotherapy, pulsed electromagnetic field therapy, etc.
- Functional medicine: The functional medicine model is an individualized, patient-centred, science-based approach that empowers patients and practitioners to work together to address the underlying causes of disease and promote optimal wellness. It requires a detailed understanding of each patient's genetic, biochemical, and lifestyle factors and leverages that data to direct personalized treatment plans that lead to improved patient outcomes (IFM).
- Certificate in Functional Medicine (USA),
   Diplomate of the International Board of Lifestyle Medicine\*

### **ABOUT RECOUP**

RECOUP is an acronym that represents
Regenerative and Functional Medicine,
Ergonomics & Occupational Health,
Childhood Disabilities,
Orthopaedic & Neurologic Rehabilitation,
Understanding Chronic Pain, and
Professionals & Patient's Training.

RECOUP (www.recoup.health) has a 35 bedded Hospital in Bengaluru, India. It offers consultations with Specialists in Orthopaedics, Rehabilitation, Pain Medicine, Occupational Medicine, Functional & Lifestyle Medicine, Clinical Psychology, Diet & Nutrition, Internal Medicine, Cardiology, Obstetrics and Gynaecology, Paediatrics, Genetics, General Surgery, Dermatology, Neurology, Neuropsychiatry, etc.

#### **Ergonomics and Occupational Health**

- Inventor of the Internationally acclaimed SHARAN'S PROTOCOL (Skilled Hands-on Approach for Release of myofascia, Articular, Neural and Soft-tissue mobilization) and DEEPAK SHARAN'S Pain Phenotype Score.
- Successfully treated over 10,00,000 patients with WRMSD from 45 countries.
- Chairperson, Scientific Committee on Musculoskeletal Disorders, International Commission on Occupational Health\*
- Founder Director of EPM International Ergonomics School, Milan, Italy, and the President of Indian Ergonomics School\*
- "Cult Figure in the World of RSI"
   Wall Street Journal\*
- One of the World's largest consultancies for Ergonomics, Occupational Health, and Corporate Wellness Services, with clients including Oracle, Texas Instruments, Dell, Shell, Hero Motocorp, Accenture, Mondelez, etc.

#### **Childhood Disabilities**

Winner of 2006 Presidential Award, 2008
National Disability Award (Govt. of India),
2012 and 2019 Henri Bensahel Awards
(World's highest research award for Paediatric
Orthopaedics), 2016 Silver Jubilee Oration
of Indian Orthopaedic Association, and 2018
SICOT Research Academy Grant (World's highest
research award for Orthopaedics) for developing
Single Event Multilevel Lever Arm Restoration
and Anti Spasticity Surgery (SEMLARASS) for
cerebral palsy\*

#### **Orthopaedics and Neurological Disorders**

RECOUP is an internationally recognised centre of excellence for:

- Musculoskeletal rehabilitation based on pain phenotyping and targeted biopsychosocial rehabilitation: Pain in the neck, back, shoulders, elbows, hands, hips, knees, heels; tendinopathies and soft tissue pain; generalised pain, fibromyalgia, myofascial pain syndrome; headache, orofacial pain, abdominal and pelvic pain, neuropathic pain, repetitive strain injuries (RSI).
- Musculoskeletal Regenerative Rehabilitation: restoration of function through musculoskeletal tissue regeneration and repair.
- Rheumatological Rehabilitation: Osteoporosis and Arthritis
- Rehabilitation and prevention of Sports Injuries
- Long Covid: cardiorespiratory, fatigue, sleep, musculoskeletal, smell, taste, and neurological rehabilitation
- Rehabilitation and prevention of Injuries in Performing Artists (Musicians, Singers, Actors, Dancers, Circus Artists)
- Giddiness and Balance Disorders
- Paediatric Orthopaedic Conditions: Clubfoot, Arthrogryposis, Limb Deformities, etc.
- Cerebral Palsy, Developmental Delay, Speech Disorders
- Scoliosis, Spinal and Postural abnormalities
- Hypermobility Spectrum Disorder and Ehlers Danlos Syndrome

- Neurological Disorders: Spina Bifida,
   Poliomyelitis, Stroke, Spinal Cord Injury, Traumatic
   Brain Injury, Parkinson's, etc.
- Rehabilitation of cancer, scars, post-traumatic or postoperative stiffness, pain, or weakness
- Geriatric Rehabilitation
- Psychologically Informed Rehabilitation: acceptance and commitment therapy, graded exposure in vivo, cognitive functional therapy, motivational interviewing, narrativebased medicine, Emotional Awareness and Expression Therapy, progressive goal attainment programme

#### **Understanding Chronic Pain**

- RECOUP is one of the World's topmost research organisation in the fields of RSI, Chronic Pain, and Ergonomics, with over 500 major conference presentations and publications in top peerreviewed and indexed International journals, leading to the validation of RECOUP's treatment approach, recognition of new MSD conditions, risk factors, assessment and treatment methods.
- President, International Myopain Society, and Founder President, Indian Myopain Society\*

#### Professionals' and Patient's training

- RECOUP Academy offers a variety of educational and training programs for patients, including Understanding Pain, Back School, Ergonomics, and Musculoskeletal Disorders.
- RECOUP has hosted more than 200 Conferences, Courses, and Workshops for professionals on topics such as Dermoneuromodulation, Niromathe, Bowen, Ehlers-Danlos Syndrome, Performing Arts Medicine, Post Cancer and Scar Rehabilitation, Prolotherapy, Perineural Injections, Scoliosis Rehabilitation, Fascial Manipulation, Myofascial Manipulation, Fascial Distortion Model, Breathing Pattern Disorders, Janda's Approach, Cranial Osteopathy, Visceral Manipulation, FAKTR, Dry Needling, Somatosensory testing and rehabilitation, Ergonomics, Occupational Health, etc.

\*Refers to Dr Deepak Sharan



## **SPONSORSHIP OPPORTUNITIES**

The supporter will be given a sponsorship category status dependent upon the total amount of the sponsorship contribution. The total contribution will consist of sponsored items such as advertisements, sponsorship items, and exhibition space (excluding storage space). The supporter will benefit from outstanding advantages linked to the sponsorship category.

SPONSORS	6,00,000 INR*	5,00,000 INR*	4,00,000 INR*	3,00,000 INR*
Benefits	Sapphire	Topaz	Opal	Ruby
Conference Registration & banquet ticket	4	2	1	0
The right to use the 11th PREMUS, 6th WDPI, & 11th MYOPAIN International Scientific conference logo on the sponsor's website	•	•	•	<b>()</b>
Acknowledgement on Supporters' Board on- site and in the Supporters' List on the program schedule	<b>O</b>	<b>O</b>	<b>O</b>	<b>O</b>
Standee at the Lunch Area	<b>&gt;</b>	<b>⊗</b>	<b>&gt;</b>	×
Logo on Conference bag	<b>&gt;</b>	×	×	×
Logo on Notepad (Front and all pages)	<b>&gt;</b>	×	×	×
Insertion of Flyers & Handouts inside the Conference bag (provided by the sponsors)	<b>O</b>	•	•	•
Logo displayed on ID card booklet (at a glance)	•	<b>O</b>	×	×
Advertisement in Conference Book	Front inner full page	Back inner half page	×	×
Advertisement in Conference Souvenir	Double color page of the booklet	1 Full color page	Full page B/w	Half page B/w
Trade Area - space in prominent position	12 SqMt	6 SqMt	6 SqMt	6 SqMt

CONFERENCE BOOK						
Sponsors	Full Page	Half Page	Quarter Page	1/8 Page		
Colour	12500 INR	9000 INR	6500 INR	5000 INR		
Mono	10000 INR	8000 INR	5000 INR	4000 INR		
Front Inner Colour Full Page	18000 INR					
Back Inner Colour Full Page	13000 INR					
Back Outer Colour Full Page	21000 INR					

T-Shirt Sponsor for all Delegates and Faculty (700 pieces to be supplied)	3,50,000 INR	
Trade Booth of 3 X 2 = 6 Sq. Mt.	75,000 INR	
Trade Booth of 3 X 4 = 12 Sq. Mt.	1,50,000 INR	

#### **SUPPORTER BENEFITS**

11th PREMUS, 6th WDPI, & 11th MYOPAIN International Scientific Conference website will host the hyperlink of the supporter's logo.

Acknowledgement on Supporters' Board on-site and in the Supporters' List on the program schedule. Acknowledgement in the Supporters' List in the Final Program (subject to receipt by publishing date).

# **PACKAGES**

#### **PROMOTIONAL MATERIAL**

Rs. 50,000/-\*

Inclusion of promotional material, such as leaflets and brochures, in the participants' Congress bags. Material should be provided by supporter and approved by the secretariat. The distribution arrangement will be advised.

#### **AUDIO VISUAL**

Rs. 2,50,000/-\*

Supporter's name / or company logo will appear on the TVs screens.

- 10 Second ad of the company will be displayed 5 times a day during the conference.
- 3 minutes ad /profile of the company will be displayed during morning tea breaks.

#### **INTERNET CAFÉ**

Rs. 2,50,000/-\*

There will be 4 Internet Area equipped with workstations where attendees may check e-mails. Your company's logo will be prominently displayed.

- Opportunity to display company's logo on the screen saver.
- Opportunity to display company's logo on the screen background.
- Opportunity to set company's homepage.

#### **CONFERENCE JOURNAL**

Rs. 6,00,000/-\*

- All the accepted abstracts and selected full papers will be allotted a DOI and published in a special issue of the Indian Journal of Occupational and Environmental Medicine-IJOEM (ISSN-0973-2284), the official publication of the Indian Association of Occupational Health. This prestigious open access journal is Indexed in PubMed Central and does not require Article Processing Charges.
- Participants should purchase the vouchers at the Registration table (free for Early bird registration. Chargeable for Regular and Late registrations)Opportunity to display company's logo on screen background.
- One stall will be allocated to the sponsor at a less prominent area. The conference book will be distributed to all participants from the Support er's stall in exchange for a voucher.
- Exclusive advertisement of the sponsor on the back of the exchange voucher. Advertisement will be provided by the sponsor beforehand.
- Acknowledgement of the sponsor inside the Conference book with logo and a line "Special Thanks to <<Sponsor name>>.



# SPONSORSHIP FOR GALA BANQUET DINNER

Rs. 6,00,000/-\*

- 5 corporate passes to Banquet Dinner.
- Invitation cards will host the Company name and logo.
- Backdrop branding of the hall with the sponsor's advertisement.
- 20 second video advertisement of the sponsor on TVs 5 times a day during the conference. Invitation cards will host the Company name and logo.
- 5 minute documentary video of the sponsor during Gala dinner.
- Acknowledgement by Conference Chairperson on stage during the Banquet.
- 1 Trade booth of 9 SqMt in Premium area.
- 1 Page advertisement in Conference Souvenir.

#### **DISPLAY MEDIA ADS**

Rs. 1,50,000/-\*

- Running scroller about the sponsor company throughout the day.
- Sponsor Logo on the TV.
- 20 second video advertisement of the sponsor on TVs 15 times a day.
- 3 minutes ad /profile of the company will be displayed during the morning and afternoon tea breaks.

#### **Special Requests**

Tailored packages can be arranged to suit you objectives. Please feel free to contact info@recoup.health



# SUPPORT & EXHIBITION PROCEDURES AND INFORMATION

#### **Terms of Payment**

- 70% of total cost to be paid with signed contract Balance 30% before
   July 15, 2023.
- Concerned party must obtain No due certificate from the Organizing secretariat before August 15, 2023.
- Should the supporter fail to complete payments prior to the commencement of the congress the organizer will be entitled to cancel the reservation. Cancellation arising from nonpayment will be subjected to cancellation fees as determined below.

#### The organizers shall retain:

10% of the agreed package amount if the cancellation / modification is made on or before **July 31, 2023.** 

50% of the agreed package amount if the cancellation / modification is made between **July 31, 2023 and August 15, 2023.** 

100% of the agreed package amount if the cancellation / modification is made after **August 15, 2023.** 

# IMPORTANT INSTRUCTIONS

- Exhibit stalls will be handed over to the concerned party on Sept 22, 2023, at 7.00 am. The stalls must be vacated by 7.00 pm on Sept 24, 2023.
- The designated exhibit stall will contain 1 Table, 2 Chairs, 1 dustbin, 3 focus lamps, and a carpet in the stall.
- Each stall will accommodate a 15-amp power socket. Additional Sockets/connections can be bought at additional cost.
- Lunch Coupons for the stall members can be bought at Rs. 1,500/- per day at the registration counter.
- No nailing will be permitted on Octronome stalls.
   The usage of double-sided tapes is recommended.
- Display banners and hoarding are restricted only within the allocated exhibit stall area.
- Stall owner will bear the compensation charge of the contractor if the stall materials are damaged.
- Subletting of a stall will be considered a breach of contract, and in such a case, the stall owner will be asked to vacate the stall with immediate effect, and a fine of INR 5,00,000 will be applicable.
- Stall sharing is strictly prohibited.
- Retention of goods overnight in the respective stalls is at the sole risk of the stall owner.
   Organizers/Hotel will take no responsibility for the loss or damages of goods, banners, or any other promotional material.
- Sticking any promotional material in the Hotel area is strictly prohibited and will attract a penalty.
- All rules and regulations of the Hotels must be complied at all times by the stall owners.
- All materials sold or displayed in stalls should comply with the State and National Government Rules and Regulations.
- Organizers reserve all rights to alter the stall layout or allocation of stalls.



# TERMS AND CONDITIONS

This agreement contains the entire agreement of the parties. PREMUS, WDPI, & MYOPAIN 2023 will be referred to as the EVENT. Show Management is "RECOUP" and will be referred to as ORGANIZER. The person, company, or organization that signs this contract will be referred to as the EXHIBITOR. The rules and regulations outlined in this Agreement, Exhibitor Manual, Exhibitor Confirmation Letter(s), and Exhibitor Newsletters/ Updates are terms of this contract. Exhibitor will also comport with all rules and regulations of any organizations and/or service providers designated by Organizer, and the designated Hotel, which will be referred to as the VENUE.

#### 1. CONTRACT FOR SPACE

Applications for Exhibit Space must be made on Organizer's official Application & Contract for Exhibit Space form. Organizer reserves the right to accept or reject any application for Space from any potential Exhibitor. A binding Contract for Space shall come into force only when Organizer has sent a written acceptance to the Exhibitor.

Organizer is not bound to accept an application for Space from a potential Exhibitor for the Event even if it has accepted an application for Space from that Exhibitor for another event. There is no automatic right for an Exhibitor to participate in any subsequent event.

Signatures on Contract for Space means the person or persons signing the exhibition space contract on behalf of the Exhibitor shall be deemed to have full authority to do so on behalf of the Exhibitor and the Exhibitor shall have no right to claim against Organizer that such person or persons did not have such authority.

#### 2. OCCUPATION OF BOOTH SPACE

Booth representatives shall be restricted to Exhibitor's Employees and their authorized representatives. Booth representatives shall wear badge identification furnished by Organizer at all times. Organizer may limit the number of booth representatives at any time. The Exhibitor must staff all booths during all open show hours. Organizer and its representatives shall be permitted to have access to the Booth and the Space at all times.

#### 3. PAYMENT TERMS AND DEFAULT OF PAYMENT TERMS

Exhibitor shall pay Organizer in accordance with the payment details set out in the Contract for Space. Organizer reserves the right to refuse to let the Exhibitor occupy the Space if Organizer has not received cleared funds of all payments due from the Exhibitor before the due dates. If the Exhibitor defaults on any of its obligations under this contract or violates any exhibition rule or regulation promulgated pursuant to this contract, Organizer may, without notice, terminate the Exhibitor's rights under this contract and may thereupon direct the Exhibitor forthwith to remove its employees and agents, and all of its articles or merchandise and other personal property, from the Space contracted for and from the Venue. In the event of a termination of this contract as a result of any such Exhibitor default or violation Organizer may retain all monies paid or payable under this contact as liquidated damages. The Exhibitor will be responsible for any costs reasonably incurred by Organizer (including reasonable attorney's fees) in enforcing the Exhibitor's obligations under this contract.

#### 4. CANCELLATION BY EXHIBITOR

In the event that the Exhibitor:

- (a) requests that it cancels its Space;
- (b) fails to meet any of the payment obligations (whether as to the amounts due or dates of payment) detailed in the Contract For Space; or
- (c) fails to occupy the Space allotted to it by the opening time on the first day of the Event, then Organizer reserves the right (but without being obliged to do so) to treat the Contract For Space as being cancelled and apply the following cancellation terms and to re-allocate the Space booked to another Exhibitor. All Exhibitor requests to cancel the Contract for Space must be forwarded to Organizer in writing and received by Organizer by certifiable delivery method not later than the dates referred to below.
- 10% of the agreed package amount if the cancellation / modification is made on or before July 31, 2023.
- 50% of the agreed package amount if the cancellation / modification is made between July 31, 2023 and Aug 15, 2023.
- 100% of the agreed package amount if the cancellation / modification is made after August 15, 2023.

All cancellation monies are considered liquidated damages and are not refundable even in the event the Organizer allocates Exhibitor's Space to another Exhibitor. Exhibitor shall fully and promptly indemnify Organizer against all expenses, costs, claims, losses, liabilities, charges and damages which Organizer may suffer or incur as a result (direct or indirect) of the cancellation of the Contract For Space by the Exhibitor.

#### 5. DOWNSIZING OF BOOTH SPACE

Where an Exhibitor requests a reduction in the size of its Space after acceptance by Organizer of the Exhibitor's application for Space, then the Exhibitor must forward a written request to Organizer in accordance with the

delivery method as outlined in section 4 above. Organizer reserves the right to apply the scale of cancellation charges set out in section 4 above to the total cost according to the amount by which the original Space is reduced. Organizer may re-sell or re-allocate the space in question, but Organizer shall be under no obligation to reimburse all or any part of the charge for reduction in Space. There shall be no obligation by Organizer to accept the request for reduction of Space by the Exhibitor. All downsizing monies are considered liquidated damages and are not refundable even in the event Organizer allocates Exhibitor's Space to another Exhibitor. Exhibitor shall fully and promptly indemnify Organizer against all expenses, costs, claims, losses, liabilities, charges and damages which Organizer may suffer or incur as a result (direct or indirect) of the cancellation of the Contract For Space by the Exhibitor.

#### 6. GENERAL OBLIGATIONS OF THE EXHIBITOR

Exhibitor shall:

- (a) occupy the Space by the time set for completion of installation of displays; failure by Exhibitor to do so shall constitute a default and such Space may be possessed by Organizer for such purposes as it may see fit.
- (b) keep the Booth appropriately decorated and maintained and all exhibits open to view and the Booth adequately staffed continuously during the opening hours of the Event and not dismantle the booth before the end of the Event (any exhibitor breaking down their booth display before the end of the stated show hours may be subject to a penalty of One Lakh Rupee).
- (c) remove all exhibits, fittings, and other items from the Venue by no later than the end of the Dismantling Period
- (d) not sell or permit to be sold, from the Booth or any other part of the Halls, any food or drink.
- (e) not do, cause, permit or suffer to be done anything which shall in the opinion of Organizer constitute a nuisance or which may be an infringement of or contravene any license held by Organizer, or the Venue.
- (f) ensure that sound levels emitted from the booth shall not exceed those levels which in the opinion of Organizer would cause disturbance to other Exhibitors or which would breach any laws, bylaws or any other rule or regulation.
- (g) not do, cause, permit or suffer to be done anything which may cause damage, disfigurement or injury of any kind to the Venue or to the person or property of Organizer, Event or any other Exhibitor or any visitor.
- (h) conduct business and distribute literature only from the Space and no other part of the Hall and not take away buyers from the Venue to other business premises.

#### 7. POWERS AND DISCRETION OF THE ORGANIZER

Organizer shall be entitled to:

- (a) change the Booth allocated to the Exhibitor at any time before the Exhibitor takes possession of the Space.
- (b) alter the position or layout of the Event and or booths
- (c) refuse any person admission to the Event or remove from the Event any person whose presence in the opinion of Organizer is or is likely to be undesirable and Organizer may exercise such rights not withstanding that any person is the agent of the Exhibitor or otherwise in any way connected or associated with the Exhibitor;
- (d) remove from the Booth or the Venue at the risk and expense of the Exhibitor any product, display, fitting or machinery or other items to which Organizer has an objection or which the Exhibitor fails to remove in accordance with or which do not comply with these terms and conditions.
- (e) alter the dates, opening hours, dates and duration of the installation period, dates and duration of breakdown period and the total duration of the event.
- (f) change or vary these regulations at any time, or permit exceptions in special circumstances.
- (e) alter the dates, opening hours, dates and duration of the installation period, dates and duration of breakdown period and the total duration of the event.
- (f) change or vary these regulations at any time, or permit exceptions in special circumstances.

#### 8. EXHIBITORS' LIABILITY FOR LOSS, DAMAGE AND INDEMNITY

All exhibits, products, displays, fittings and all other items brought into the Event by the Exhibitor or the agents, contractors or other invitees of the Exhibitor shall be the sole responsibility of and at the sole risk of the Exhibitor.

Organizer shall not be responsible for any loss or damage to such exhibits, products, displays, fittings or items however caused. The Exhibitor shall indemnify and keep indemnified Organizer against all loss, damages, costs, charges and expenses (including contingent or consequential loss of profit) whatsoever arising from or in consequence of:

(a) any breach by the Exhibitor of any of the terms and conditions of the Agreement; or  $\,$ 

(b) any loss suffered by Organizer as a result of default or negligence of the Exhibitor or any of its agents, subcontractors, invitees or employees; or

(c) any liability to or claim by any third party (including the employees, contractors, agents and invitees of the Exhibitor) arising from the default or negligence of the Exhibitor or any breach by the Exhibitor of the terms and conditions of the Agreement. The Exhibitor is responsible for and will indemnify and keep indemnified Organizer against all injury loss or damage arising in connection with the erection, use and dismantling of the Space and anything done on or from the booth caused directly or indirectly by the Exhibitor or any contractor, subcontractor, agent or invitee of the Exhibitor or visitor to the booth or by any exhibit or machinery or other item belonging to or introduced by any such person.

#### 9. LIMITATION OF MANAGEMENT'S LIABILITY

(a) Organizer does not make any warranty as to the Event in general and in particular in relation to the presence or absence or location of any other Exhibitor or potential Exhibitor. While Organizer shall act in good faith, the name of any Exhibitor which may appear on any floor plan or booth number or any statement made by or on behalf of Organizer that any Exhibitor is booked to attend the Event

provisionally or otherwise shall not constitute a warranty, representation or undertaking by Organizer that any such Exhibitor shall attend the Event. Organizer shall not be liable for the absence of other Exhibitors from attending the Exhibition.

- (b) Organizer and the Venue shall not be responsible for death or personal injury to the Exhibitor or employees, agents, contractors or other invitees of the Exhibitor save as a result of Organizer's negligence. Nothing in this Agreement shall exclude or limit liability for death or personal injury resulting from the negligence of the Exhibitor, Organizer or Venue or their agents or employees.
- (c) Without prejudice to section 9(b), the combined liability of Organizer and the Venue for a claim made by the Exhibitor in respect of loss or damage suffered by the Exhibitor however that liability arises including (without limitation) breach of contract, tort (including negligence), misrepresentation or breach of statutory duty shall not exceed the amount of all sums paid by the Exhibitor to Organizer under this Agreement in relation to the Event.
- (d) Organizer and the Venue shall not in any event be liable for any:
  - (i) loss of profit;
  - (ii) loss of revenue; or
  - (iii) loss of goodwill.
- (e) Organizer and the Venue shall not be liable for any claim made by the Exhibitor more than one (1) year after the Event or, in the case of a series of events, the first such event which gives rise to such claim.
- (f) Except as set out in this Agreement, Organizer excludes all conditions, terms, representations (other than fraudulent or negligent representations) and warranties relating to services provided in respect of the Event, whether imposed by statute or by operation of law or otherwise, that are not expressly stated herein, including without limitation, the implied warranties of satisfactory quality and fitness for a particular purpose.
- (g) Each provision of this section 9 excluding or limiting liability shall be construed separately, applying and surviving even if for any reason one or other of these provisions is held inapplicable or unenforceable in any circumstances and shall remain in force notwithstanding the expiration or termination of this Agreement.
- (h) Without limiting its obligation to take out insurance coverage for such risks as it shall consider appropriate the Exhibitor shall take out adequate insurance in respect of matters set out in section 11a, 11b and 11c including (without limitation) public liability insurance for loss, damage or injury caused by the Exhibitor's neglect or default.

#### 10. EXHIBITOR INSURANCE

The Exhibitor and any Exhibitor Appointed Contractors shall, at their sole cost and expense, procure and maintain through the term of this Application & Contract, comprehensive general liability insurance against claims for bodily injury or death and property damage and loss occurring in or upon, or resulting from, arising out of or related to the premises leased by Organizer. Such insurance shall include contractual liability and product liability coverage. All property of the exhibitor is understood to remain under its custody and control in transit to, during Event and from the confines of the Venue.

#### 11. CANCELLATION BY MANAGEMENT AND FORCE MAJEURE

If at the absolute discretion of Organizer, the Venue or portions of the Venue shall become unfit or unavailable for occupancy or it becomes impossible or impractical to hold the Event for reasons beyond the control of Organizer including (without limitation) fire, flood, storm, government intervention, malicious damage, acts of war, acts of terrorism, acts of God, strikes, riots or any other cause, Organizer reserves the right (but shall not be obliged): (a) to change the location and/or date of the Event; (b) to curtail the

(c) to reduce the Installation Period, Open Period or Dismantling Period; or (d) to cancel the Event. In the circumstances specified in paragraphs a, b and c of this section the parties agree and acknowledge that Organizer shall not have any liability to the Exhibitor for refunds, additional expenses or charges or to

make payment for any other loss or damage suffered by the Exhibitor. If Event is cancelled in accordance with paragraph d of this section 11 the Exhibitor agrees to accept in complete settlement and discharge of all claims against Organizer a pro-rata share of the total amount paid by all exhibitors at the Event, less all costs and expenses incurred by Organizer in connection with the Event including a reserve, established at the sole discretion of Organizer, for future claims and expenses in connection with Event. In the event that the Event is cancelled by Organizer for any other commercial reason including (without limitation) the lack of support for the Event, Organizer will refund to the Exhibitor all charges paid by the Exhibitor to Organizer and the Exhibitor agrees and acknowledges that he will have no further claim whatsoever against Organizer in respect of such cancellation.

#### 12. ADDITIONAL REGULATIONS AND FIRE PRECAUTIONS

No open flames or smoldering products are allowed within the Space without prior agreement of the Organizer and Venue. The Exhibitor must comply with all statutory local and other regulations or requirements and by-laws which affect or apply to the Event or the Venue and in particular any fire regulations. All materials used on and in the Space must be nonflammable. The Exhibitor must comply with and observe any additional regulations and all other instructions and regulations laid down by the Venue from time to time.

#### 13. ELIGIBLE EXHIBITS

Organizer reserves the right to determine eligibility of any company or product to participate in Event. Organizer can refuse assignment of Space to any company whose display of goods or services is not, in the sole opinion of Organizer, compatible with the professional character and objectives of Event.

#### 14. SUBLETTING OF EXHIBIT SPACE

Exhibitors may not assign, sublet or share their exhibit space with another business or firm.

#### 15. FAX/E-MAIL/TELEPHONE

By providing Organizer with e-mail addresses, telephone and fax numbers, Exhibitor gives Organizer and its representatives/agents explicit permission to contact Exhibitor using such addresses or numbers.

#### 16. EVENT PUBLICITY AND PROMOTION

Organizer shall have the non-exclusive right to use the name of Exhibitor in both print and broadcast advertising media in connection with the publicity and promotion of Event.

#### 17. EXHIBITOR SERVICES MANUAL

Organizer shall provide to the Exhibitor and all other Exhibitors an Exhibitor Services Manual before the Event which contains specific regulations with regard to the manner and conduct of the Event. The Exhibitor agrees to abide by any relevant provisions contained in that Manual.

#### 18. ASSIGNMENT AND SUB-CONTRACTING

The Exhibitor shall not assign, sublet, transfer or charge or purport to assign, sublet, transfer or charge in whole or in part this Agreement or any of its rights, liabilities or obligations under this Agreement without the prior written consent of the Organizer. Organizer reserves the right to assign it rights, liabilities or obligations under this Agreement either in whole or in part to any other person, firm or company. Organizer shall give notice to the Exhibitor of any such assignment. This Agreement shall be binding upon and shall benefit the successors and assigns of Organizer and (where Organizer's written consent is given) the successors and assigns of the Exhibitor.

#### 19. RELATIONSHIP OF THE PARTIES

Nothing in this Agreement shall create, or be deemed to create, a partnership or joint venture or relationship of employer and employee or principal and agent between the parties.

#### 20. SEVERANCE

If at any time one or more provisions contained in this Agreement is or becomes invalid, illegal or unenforceable in any respect this shall not affect the validity, legality or enforceability of the remaining provisions which shall remain in full force and effect.

#### 21. APPLICABLE LAW

Exhibitor agrees to abide by the Exhibitor Rules and Regulations of the State as may be in effect during the Contract period, and in addition, any such rules and regulations expressly included herein and any person in any aspect of its Exhibitor activities. Any claims against Organizer arising out of, related to, or deriving from the Contract shall be brought to a court having jurisdiction except its choice of law rules shall apply in such cases. If any term, clause or provision hereof is held invalid or unenforceable by a court of competent jurisdiction, such invalidity shall not affect the validity or operation of any other term, clause or provision and the invalid term, clause or provision shall be deemed to be unread from the Agreement.

#### 22. CONTRACT ACCEPTANCE

Deposit of Exhibitor's check or other form of payment does not constitute Contract acceptance. This Agreement shall not be binding until accepted by Organizer.

